YOUR BUSINESS NAME, ADDRESS, PHONE / EMAIL, LICENSE OR TAX ID

LANDSCAPING ESTIMATE

Estimate #

Date

Valid until

PREPARED FOR	JOB SITE	DETAILS
		Scope:
		Duration:

Description	Qty	Unit	Rate	Taxable	Amount

TERMS AND NOTES

Valid for 30 days from the date above.
This is an estimate, not a fixed price. We will ask for your approval before the total goes more than 10% over this estimate. Rock or roots found when grading may add cost. 30% deposit to schedule; balance on completion. Plants carry a 1-year replacement warranty (example).

Subtotal	
Contingency (____%)	
Sales tax (rate ____%)	
Total	
Deposit due	

ACCEPTANCE

Signing approves the work described above at the estimated price, subject to the terms.

Signature

Name

Date

FILLED EXAMPLE: all names, addresses, numbers and IDs are fictitious sample data.

Greenway Landscapes

510 Example St, Charlotte, NC 28202
(555) 010-4512 · quotes@example.com
Insured (example)

LANDSCAPING ESTIMATE

Estimate # L-0466
Date Oct 28, 2026
Valid until Nov 27, 2026

PREPARED FOR

Morgan Ellis
92 Sample Rd
Charlotte, NC 28205

JOB SITE

92 Sample Rd (backyard)
Charlotte, NC 28205

DETAILS

Scope: Sod, paver patio, beds, drip zone
Duration: 4-5 working days

Description	Qty	Unit	Rate	Taxable	Amount
Remove old turf and fine grade	1,200	sq ft	$0.85	N	$1,020.00
Supply and install fescue sod	1,200	sq ft	$1.60	N	$1,920.00
Paver patio, 12 x 16 ft, on compacted base	192	sq ft	$18.00	N	$3,456.00
Shrubs, 3 gal, planted	12	ea	$55.00	Y	$660.00
Hardwood mulch, delivered and spread	6	cu yd	$68.00	Y	$408.00
Drip irrigation zone for beds	1	zone	$850.00	N	$850.00
Debris haul-away	1	load	$275.00	N	$275.00

TERMS AND NOTES

Valid for 30 days from the date above.

This is an estimate, not a fixed price. We will ask for your approval before the total goes more than 10% over this estimate. Rock or roots found when grading may add cost.

30% deposit to schedule; balance on completion. Plants carry a 1-year replacement warranty (example).

Subtotal	$8,589.00
Sales tax (7.00% on taxable items)	$74.76
Total	**$8,663.76**
Deposit due (30%)	$2,599.13

ACCEPTANCE

Signing approves the work described above at the estimated price, subject to the terms.

Signature	Name	Date
	Morgan Ellis	